



Are you highly qualified, full of energy and determination? And you do not want to work for the bad guys? This job is for young ambitious people who are keen to achieve a lot while preserving a clear conscience.

Junior Account Manager

(m/f/d, 80 - 100 %)

What you will learn and what you can achieve

Negotiating and selling are fundamentally important skills – on and off the job. Especially when you are supporting a good cause. With us, you will learn all the strategies and tricks to win great projects and make progress.

The job is a perfect career entry after studying and the ideal springboard for more – to become an Account Manager, Key Account Manager and/or Executive Manager with your own team.

The good cause you are fighting for

You will make solar projects happen! In close cooperation with our B2B customers, you will be the driving force behind new solar installations on roofs, balconies and even integrated into facades! You will supervise and acquire the projects from the first contact all the way to the inauguration ceremony. You will therefore be working directly and successfully on the urgently needed energy transition. The focus is on customer contact and building good customer relations. The job is demanding, varied, financially interesting and – above all – particularly fulfilling.

What you bring along

Ideally, you have completed studies (e.g. business management) | You are intelligent | You are driven | You have ambitions | You are creative | You would like to change the world for the better

Your battle partners

We are a young, hugely successful company manufacturing solar modules in Switzerland. Our customers include star architects, businesses, the public sector as well as homeowners. We are distinguished by our hunger for success in the interests of the good and our extraordinary innovation rate. We have invented solar modules that do not appear as such – available in every shape, size, colour and surface structure.

Join us now in setting world-class standards for the energy transition.

Your first step

We look forward to your application! Please be sure to answer the following questions (**applications with unanswered answers cannot be considered**).

How do you go about acquiring new clients? (very specifically, step by step) | What are your salary expectations? | What is more important to you: a certain starting salary or the possibility to develop yourself further (also in terms of salary)?

Please send everything exclusively by e-mail to Miriam, our Talent Scout: jobs@megasol.ch