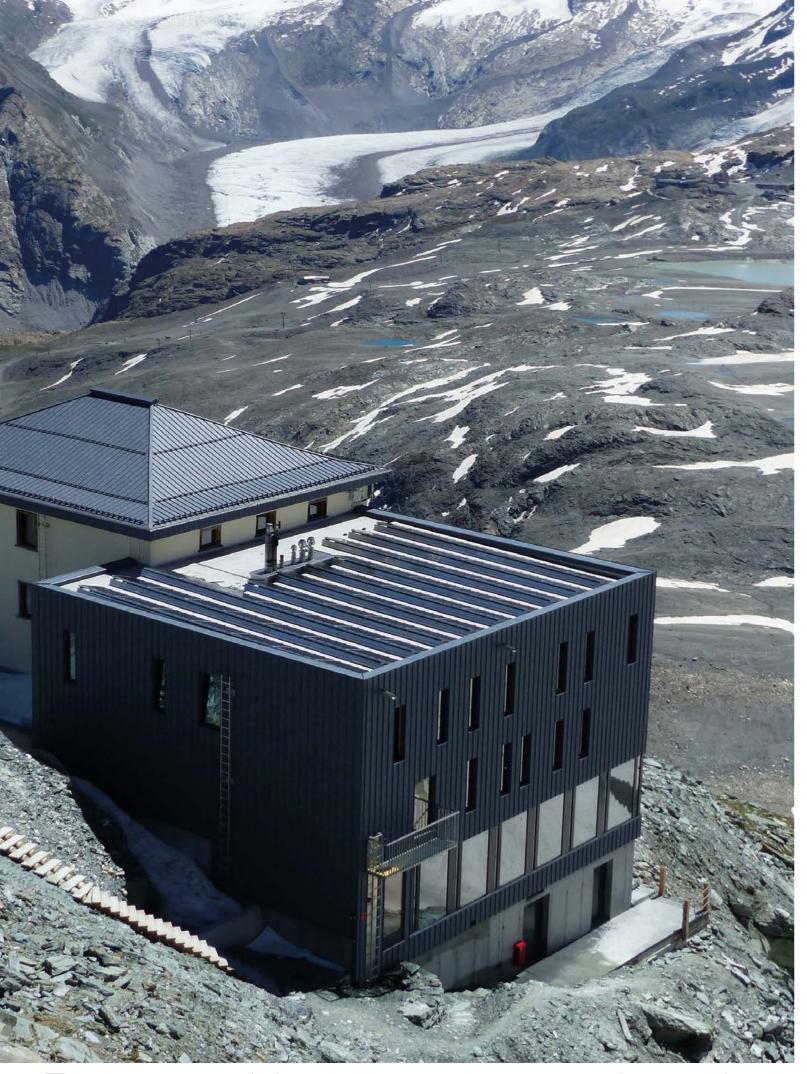


Easy Installation Rooftop Photovoltaics

Rooftop Photovoltaic Systems

▼ Pilatus Aircraft Factory | 1.05 MWp | Swiss and European Solar Prize 2018





Vision and vigour

Founder

Markus Gisler founded Megasol in 1993 in his youth. He directs the company as CEO and president of the administrative board. His vision led to the organic and continual development of Megasol and remains the driving force in everyday company life.

Vision

Solar modules by Megasol are intended as design material from which structures and pictures can be created. The integration of solar technology not only into buildings, but also into the living environment and consciousness of people, is the maxim.

Sites

The company consistently focuses on two locations. Development, administration and production are anchored in Deitingen SO, Switzerland. With a strong focus on customer proximity, individual design requirements can be met. 70 employees work in Deitingen. 120 employees work at the site in Ningbo, China, which specializes in large series and standard solutions.

Partnerships

The company has a wide network of architects, planning offices, investors, installers and operators. The company also fosters close partnerships with universities and both national and international research institutes.



Markus Gisler, Founder and CEO

Image front page: Pilatus Aircraft Ltd.

The Megasol principle

Successful as a team

We managed to retain the start-up spirit: We are young, fast, and incredibly innovative. Today, we are Europe's most successful manufacturer of solar modules. In this context, our customers are the decisive factor because close cooperation and team efforts are what makes the difference for success. We know and appreciate each other. With many of our customers, we are on first-name terms, and lots of them have become our friends. We appreciate frank and open feedback. Many of our product innovations result from exactly suchlike feedback. Our doors and hearts are open to our clients – whether we meet on-site, have raclette together at our Deitingen headquarters or enjoy a drink at one of our tradeshow appearances.

These are our principles:

Close contact to our customers, partners and friends

- > Direct contact to all stakeholders
- > Support for layout, sales, and implementation/realisation
- > Installation plans, ballasting plans, string plans
- > Formalities (EIV, ESTI, EEA)
- > On-site installation coaching
- > System trainings, e.g. for inverters



3

Fast and powerful systems

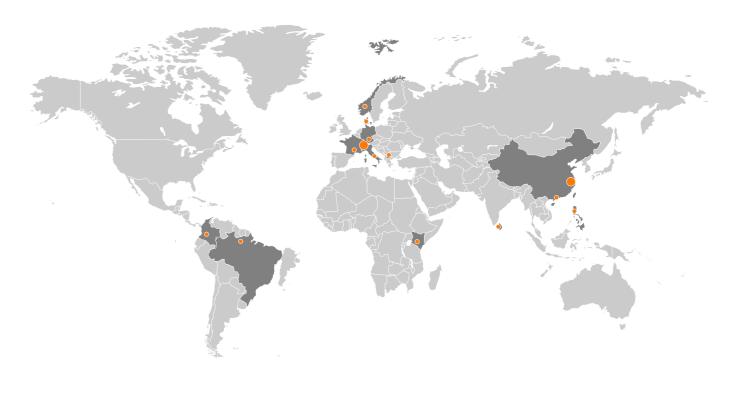
- > Systems with few components that are smartly designed
- In-house developments focused on short installation times and maximum performance

Everything from a single source

- Solar modules (glass-film / glass-glass), mounting structures, inverters, generator connection boxes, electric materials
- > Quick provision through our in-house logistics and processing centre
- > Turn-key delivery to the construction site



Think big, start small



Factory in Deitingen, Switzerland

Development, production, sales, logistics and administration are located at our Deitingen headquarters. The heart of the site is the high-tech production facility, which specializes in medium-sized series and custom-made products. Our logistics centre is the largest warehouse for solar modules in Switzerland.

- > Annual capacity of 80 megawatts
- > 70 employees
- Fully automatic production line for glass-glass solar modules
- Industrial production of special modules in individual sizes and colours
- > Customized mounting solutions

Sustainable production

From raw material extraction to the finished solar module, only renewable energies are used in the production process.

In Deitingen, the electricity required for production is generated on site using our own solar plant. Excess energy is fed into the grid more than 250 days a year.

- > 1'000 MWh power consumption
- > 1.2 MWp PV plant capacity
- > 114% net self-sufficiency

Worldwide distribution network

Megasol can count on reliable partners and distributors worldwide: Germany, France, Italy, Denmark, Norway, Kosovo, Kenya, Brazil, Colombia, Sri Lanka, Hong Kong, Philippines.

Smart logistics

From individual spare parts to complete solar systems – hundreds of modules and components leave our Deitingen site every day. Thanks to our storage capacities that provide for up to 40'000 modules and 3'500 different items that are permanently available, we are highly flexible. Our partly-automated processing centre is responsible for customization and assembly processes. These are followed by commissioned delivery to the respective site. Our efficient logistics include warehouses in Ningbo (CN), Rotterdam (NL), and Deitingen (CH) and enables us to serve international markets as well.

Factory in Ningbo, China

Our second plant is located in Ningbo, a coastal city in the eastern Chinese province of Zhejiang.

- > Annual capacity of 130 megawatts
- > 120 employees, including 25 in research, development and quality assurance
- Fully automatic production line for standard highperformance modules
- > Seamless material traceability and quality assurance
- > Swiss warranty conditions

Solar modules

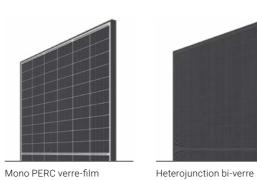
Framed high performance modules

Properties

- > Best price-performance ratio
- > Glass-film / glass-glass
- > Monofacial / bifacial
- > U40 / U30 frame
- > Swiss warranty
- > Ex stock Deitingen

Module types	12
LOCKUP module fixation	14
LOCKUP components	16

10

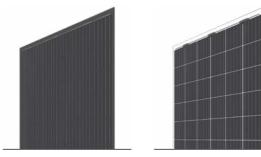


Frameless glass-glass modules

Properties

- > Swiss Made
- > Highest longevity
- > Strongest performance
- > High static load resistance
- > Bifacial / monofacial
- > Frameless

Module types	22
LAYUP module fixation	24
LAYUP components	26



Glass-glass black

Bifacial glass-glass translucent

Roof connection

Pitched roof

Recommendation

- > Solid and proven systems
- > Simple and efficient installation
- > All roof coverings: tile, sheet metal, fibre cement etc.





Seam metal roof

Fibre cement roof

Flat roof

Recommendation

- > High-speed installation
- > Flatport Advanced: only 3 components
- > Prevents roof membrane from damage
- > Simple ballasting
- > Ballasting plans



Flatport tray

Fla

20

Roof connection

High performance modules

Quick to install, budget-friendly, and highly profitable: our glass-film modules are extraordinarily durable "workaholics".

Latest technology

Low investment

Secure fixation

- > Best market prices
- > Project prices on request

> LOCKUP module fixation

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Wide range of applications

> Highest efficiency levels

> Nano-coated solar glass

> Optimized low-light performance

> Glass-film (monofacial)	
 > Glass-glass (monofacial/bifacial) 	



12

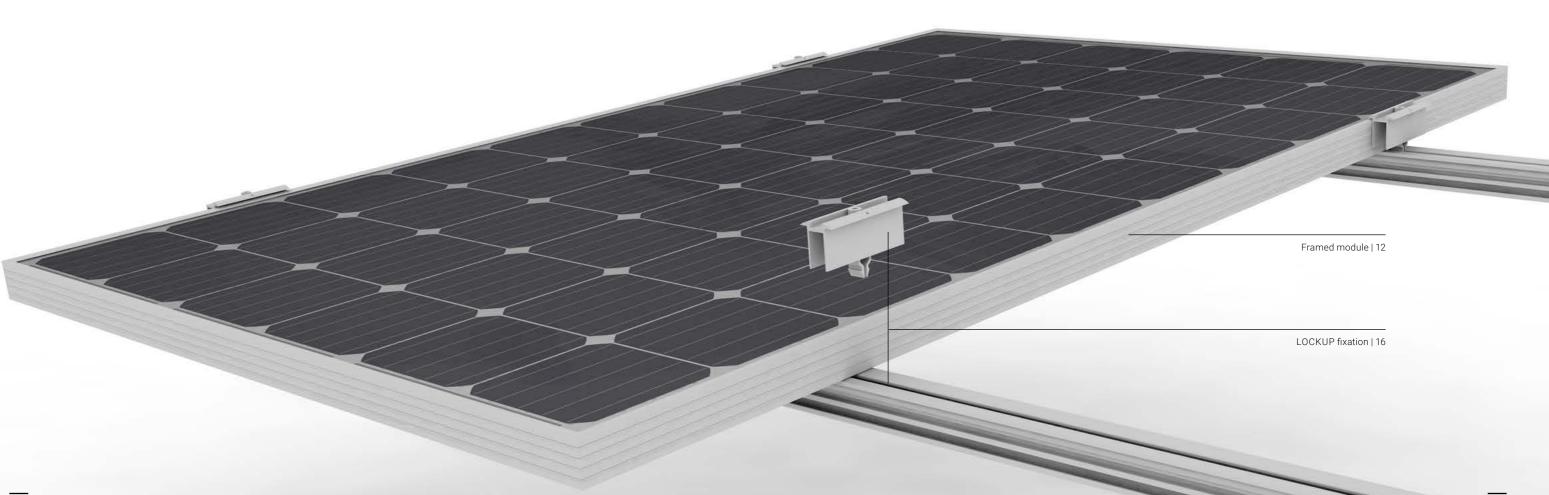
13

Wide product range

- > Power classes (up to 445 Wp)
- > Optics (black / white / translucent)
- > Cells (Full-square / Half-cut)

Swiss warranty

- > 25/30 years linear performance warranty
- > 10/15 years product warranty
- > Produced at the Megasol plant in Ningbo



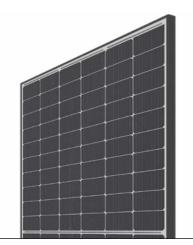
Environmentally friendly

- > Made with renewable power
- > Energetic amortisation under 2 years
- > Seamless traceability of all materials



Module types

Glass-film U40

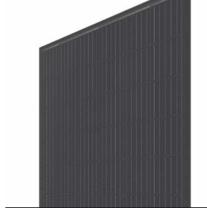


Mono PERC M6, white, 6x20 HC cells, 370 Wp

0322.1494 High performance module M370-HC120-w U40b

Mono PERC G1, white, 6x20 HC cells, 340 Wp 0322.1497 High performance module

M340-HC120-w U40b



Mono PERC G1, black, 6x10 FS cells, 325 Wp

0322.1410 High performance module M325-60-b U40b

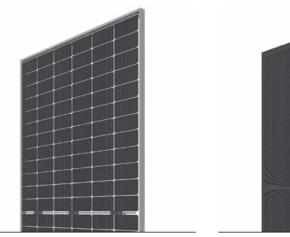
Swiss	warranty
31133	wanant

Product warranty: 10 years	
Linear performance warranty: 25 years	

Suitable mounting systems

> LOCKUP Roof (pitched roof)	14/28
> LOCKUP Flatport (flat roof)	14/30

Glass-glass U30



Mono PERC M6, translucent, 6x24 HC cells, 445 Wp

0322.1504 High performance module M445-HC144-t BF GG U30

0322.1502 High performance module M350-HC120-b GG U30b

Technical specifications

Laminate structure: Glass-glass
Cell type: Mono PERC / Heterojunction (bifacial)
- Cell size: 166 mm (M6) / 158.75 mm (G1)
Cell geometry: Half-cut
Frame: U-frame 30 mm, aluminium, anodized natural or black
Front side: 2 mm TVG, high-transmission, nano-finished, antireflective
Back side: 2 mm TVG

Swiss warranty

Product warranty: 15 years

Linear performance warranty: 30 years

Suitable mounting systems

> LAYUP Roof (pitched roof)	24/28
> LAYUP Flatport (flat roof)	24/30

Technical specifications

Laminate structure: Glass-film

Cell type: Mono PERC (monofacial)

Cell size: 158.75 mm (G1) / 166 mm (M6)

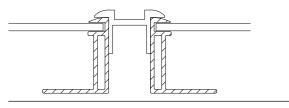
Cell geometry: Full-square / Half-cut

Frame: U-frame 40 mm, aluminium, anodized natural or black

Front side: 3.2 mm solar glass, high-transmission,

tempered / toughened, nano-finished / antireflective surface

Back side: Three-layer build-up (polyester / PET / tedlar)



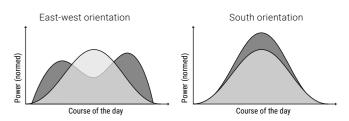
Cross section of the U40 module with standard module clamp



HJT G1, black, 6x20 HC cells, 350 Wp

Bifacial: power from reflections

- > Double sided active cells
- > Additional yields depend on the installation situation and the albedo (reflectivity) of the substrate



In east-west orientations, the rear produces most when the sun is flat. South facing bifacial plants generate their additional yield classically during the midday hours.

Potential bifacial gain

Low reflecting surface (e.g. grass, brick)	5-15%
Well reflecting surface (e.g. sand, bright gravel or paint)	15-25%
Highly reflecting surface (e.g. ice, snow)	25-35%

LOCKUP module fixation

The fixation system for framed high-performance modules that is fully compatible with components of leading manufacturers.

Two components

-
- > Clamp
- > Rail

Simple connection

 Fastening to roof connection by means of screws or cross connectors

Secure fixation

> Click in

Framed module

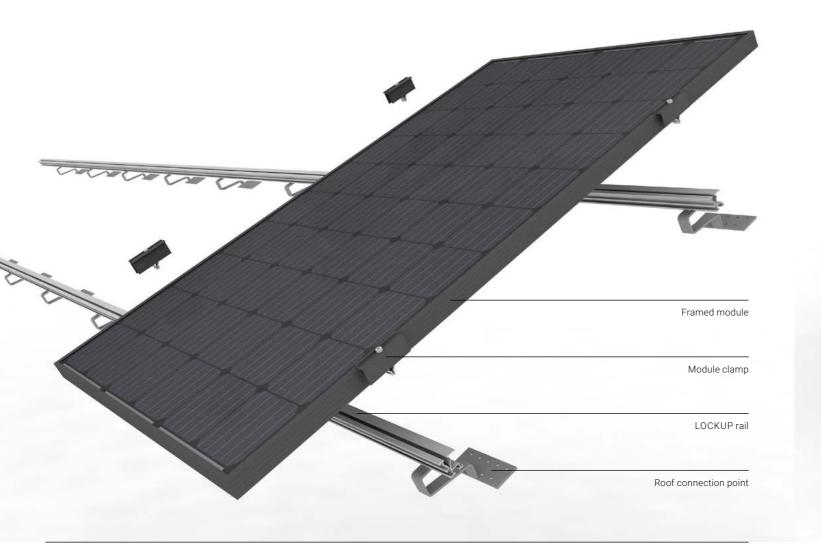
Module clamp

LOCKUP rail

Ballasting

Flatport tray

> Tighten with screwdriver

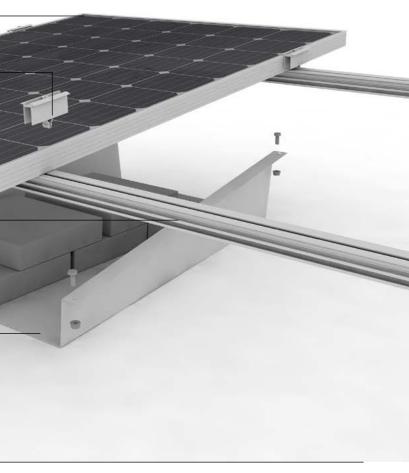


Pitched roof fixation

Flat roof fixation

High compatibility

- > All frames 30-40 mm
- > Pitched roof and flat roof
- Compatible with all roof connections from Megasol, Schletter and K2



LOCKUP components

Rails





3337.0330 LOCKUP rail

3337.0331 LOCKUP connector





3231.0225 Solo Light rail 6.2m

3231.0113 Solo / Profi connector kit

Clamps



3231.0216 Module end clamp Rapid16, 30-40mm silver

3231.0128

Rapid cross connector



3231.0217 Module end clamp Rapid16, 30-40 mm . black

3231.0115

E connector

Pre-assembled

3231.0211 Module middle clamp Rapid16, 30-40mm silver

3231.0212



Module middle clamp Rapid16, 30-40 mm black





Swiss Premium glass-glass

They generate up to 425 Wp. With a service life of over 50 years our Swiss Made glass-glass solar modules are particularly interesting for institutional investors.

Swiss quality

- > 35 years linear performance warranty
- > 15 years product warranty
- > Made in Deitingen, Switzerland

Sustainable production

Profitable investments

- > Service life of more than 50 years
- > Highest yields

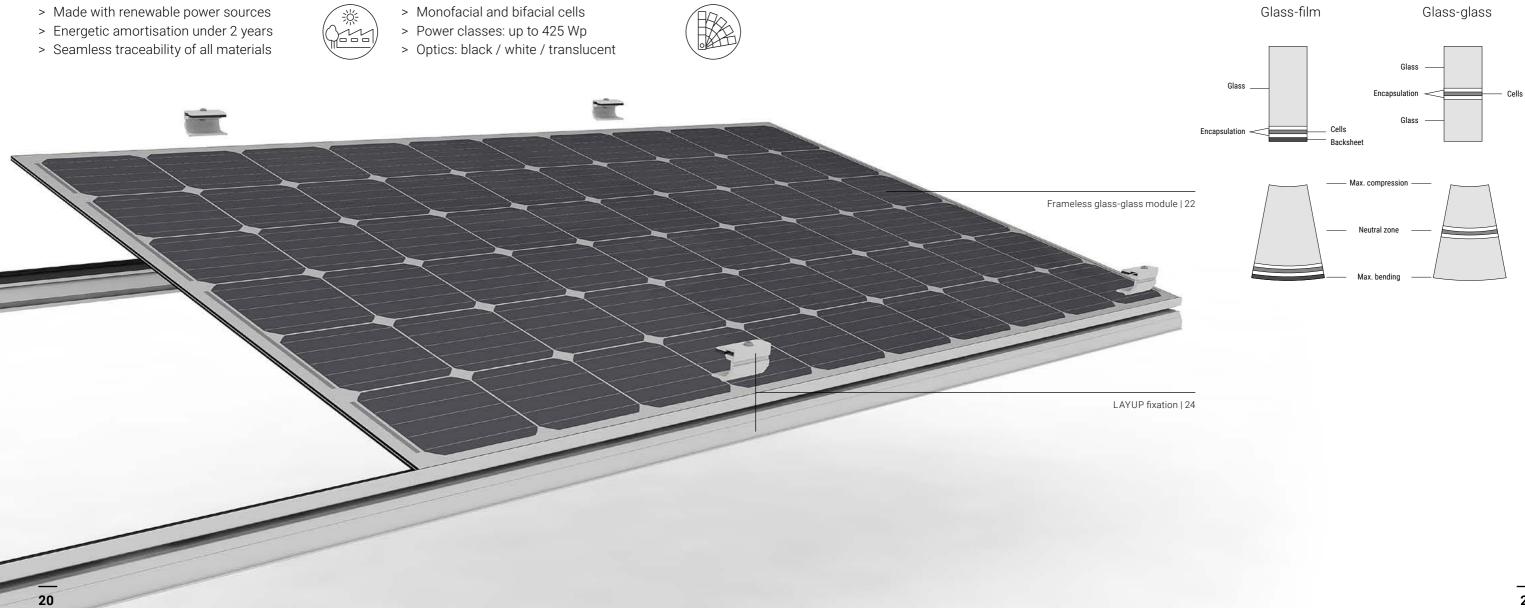
> Lowest watt price per warranty year

Wide range of applications



LAYUP fixation

- > Fast and easy
- > CleanFrame effect
- > Module clamps do not cover cells
- > Extremely robust thanks to large contact surface

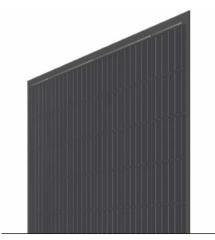


Outstanding stability

1

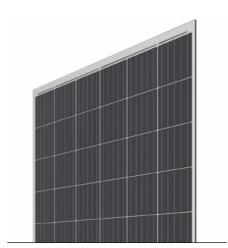
- > Laminated safety glass (two laminated glasses)
- > "Neutral zone" protects against microcracks
- > Front and rear glass prevent steam penetration

Module types



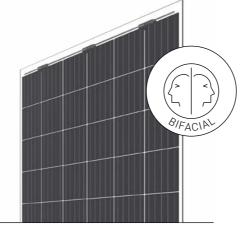
Black, 2x 3.2mm solar glass, 325 Wp

0322.1414 Swiss Premium M325-60-b GG3



White, 2x 3.2mm solar glass, 330 Wp

0322.1413 Swiss Premium M330-60-w GG3



Bifacial translucent, 2x 3.2mm solar glass, 425 Wp

0322.1416 Swiss Premium M425-60-t BF GG3

Technical specifications

Laminate structure: Glass-film

Cell type: Mono PERC (monofacial/bifacial)

Cell size: 158.75 mm (G1)

Cell	deometry.	Full-square
Cell	geometry.	i uli-square

Frame: Frameless

Encapsulation material: EVA / PVB / POE

Glass thickness per pane: 1 - 12 mm

Hail resistance: Hail protection class 4 or 5

Fire protection: Top and back layer are made of heat-resistant glass. The component is considered to be non-combustible material as defined by the Cantonal Fire Insurances.

Suitable mounting systems

>	LAYUP Roof (pitched roof)	24/28
>	LAYUP Flatport (flat roof)	24/30

Bifacial: power from reflections

- > Double sided active cells
- > Additional yields depend on the installation situation and the albedo (reflectivity) of the substrate

East-west orientation





South orientation

In east-west orientations, the rear produces most when the sun is flat. South facing bifacial plants generate their additional yield classically during the midday hours.

Potential bifacial gain

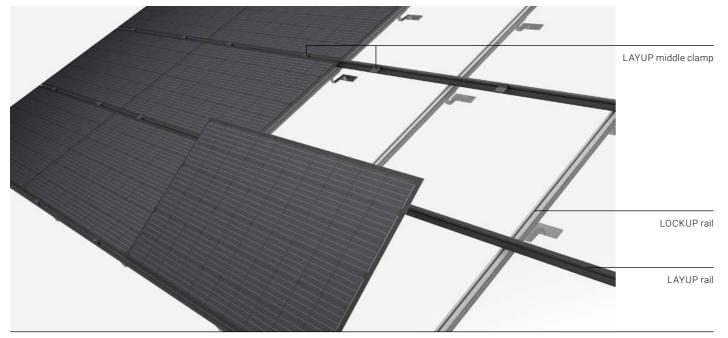
Low reflecting surface (e.g. grass, brick)	5-15%
Well reflecting surface (e.g. sand, bright gravel or paint)	15-25%
Highly reflecting surface (e.g. ice, snow)	25-35%



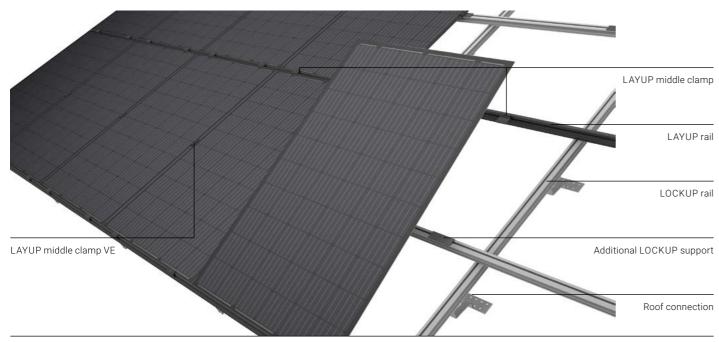
▲ ZHAW research facility in Winterthur | Bifacial glass-glass modules | Image: SolarSpar Association

LAYUP fixation

The mounting system for glass-glass modules (monofacial or bifacial) that is fully compatible with components of leading manufacturers.



Landscape: horizontal installation



Portrait: vertical installation

Versatile application

- > Monofacial or bifacial glass-glass modules
- > Pitched roof, flat roof and facade
- Compatible with all roof connection points from Megasol, Schletter and K2

Elegant look

- > Flush-mounted installation
- > Without protruding frames (CleanFrame effect)

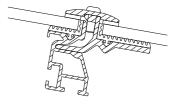
Three components

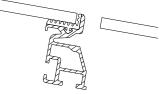
- > LAYUP rail (black / classic aluminium)
- > LAYUP clamps (black / classic aluminium)
- > Cross connector or screw



Secure fixation

- > Connection with screws or cross connectors
- > Placed on the rail and secured with clamps
- > High stability thanks to large contact surface





Cross section through clamp

Cross section next to clamp

LAYUP components

Rails





3337.0318 LAYUP rail

3337.0310 LAYUP rail connector kit with screws

Clamps

3337.0319

LAYUP rail

6700mm silver









3337.0378 LAYUP middle clamp kit black

6700mm black

3337.0309 LAYUP end clamp silver



Additional components (for portrait installation)







3337.0330 LOCKUP rail

3337.0332 3337.0341 LOCKUP support VE silver

LAYUP middle clamp

3337.0342 LAYUP middle clamp VE black



Pitched roofs

The well-elaborate connection points for pitched roofs can be perfectly combined with LOCKUP and LAYUP module fixations.

Wide range of applications

> The right solution for every roof covering

Simple combination

- > Compatible with LOCKUP and LAYUP module fixations
- > For different static load requirements
 > Cross connectors or screws



Components





Classic tile

3231.0029

Seam metal



Roof hook Rapid2+ Max



3333.0046 Clamp 504 AL KK for seam metal



3231.0036 Roof hook Rapid2+ MaxV







Fibre cement





3231.0024 Fixation kit for plain tile

3231.0010 Roof hook for fibre cement/Prefa



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Trapezoidal sheet



3337.0345 Sheet adapter kit



Corrugated roof



3231.0179 Fixation kit for corrugated roof M12x300 KlickTop



3337.0329 Stopper



Prefa

Flat roof

The easy-to-mount *Flatport* trays for flat roofs are the ideal base for LOCKUP and LAYUP module fixations.

Quick and gentle installation

- > Upside-down procedure
- > No punctual load on the roof membrane

Simple ballasting

- > Gravel or slabs
- > Ballasting plan on request

All flat roof coverings

- > Gravel / granulate
- > Vegetated / bitumen

High longevity

- > Corrosion resistant alloy
- > 10 years material warranty

Simple combination

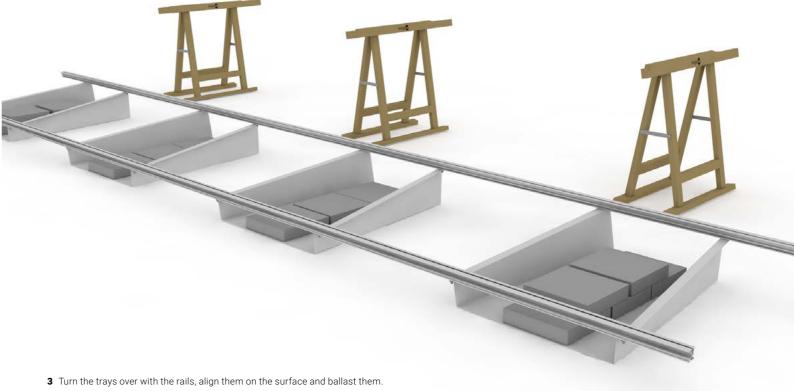
- > Compatible with LOCKUP and LAYUP module fixations
- > Quick fastening with screws



1 Place the LOCKUP rail on Megasol trestles and insert M10x25 hexagon screws into the rail.



2 Place the Flatport trays upside down on the rails and tighten them with M10 flange nuts.



Components



3337.0175 Flatport Advanced 6° 997.5



3231.0130 Hexagon screw M10x25



3231.0040 Flange nut M10 with locking teeth

Made in Deitingen



Development

We are committed to technological leadership in the field of all-in-one systems. Following this principle, we continuously drive the development forward. Megasol solar modules and mounting systems as well as our production processes are constantly analyzed and optimized. Our engineers, programmers and electrotechnicians closely cooperate to design and develop new products and the processes required to manufacture them.

Our test and research centre in Deitingen, Switzerland pools the entire expertise from planners and installers and shapes the development and advancement of new and existing products.

Optimizing performance

The nano-coated antireflective solar glass used for all products conducts the maximum amount of sunlight to the solar cells. Thanks to state-of-the-art spectral optimization, Megasol solar modules perform up to 15% better than customary modules under cloudy conditions and during dusk or dawn.

In-house test centre

Especially in high alpine environments, extreme heat or cold and the impact of snow and wind are particularly challenging for solar modules. The standard IEC test procedures do not account for these conditions.

Our test procedures are different – they exceed industry standards by far. An example: The IEC requires damp heat test procedures to cover 1'000 hours. Megasol increases this value by a factor of 10 to 10'000 hours.

At our Deitingen production site, we test: Damp-heat, shock freeze, UV lifetime, dynamic load and thermal cycle. Only top-quality materials that pass all tests without reservation are used to produce Megasol modules.

In-line testing

One production line is designed for medium-sized series, while the other is used to manufacture modules in a customer-specific design. Starting with precise controls of all semi-finished products, each step in the manufacturing process is subject to several controls. Electroluminescence tests (3 times) as well as technical and optical controls accompany the entire manufacturing process up to the final flash test.

Traceability

All data from production can be viewed electronically at any time. This also includes information on the materials used, which can be traced back seamlessly to the raw material batch. Our high-performance solar cells consist of high-purity silicon – free of cadmium, rare earths and heavy metals.

Recycling

Our commitment with the Swiss foundation SENS and the European PV Cycle enables the reuse of almost 100% of the used material.

Certifications and awards

The manufacturing processes are TÜV-tested and run in accordance with EN/IEC and ANSI/UL standards.

Megasol is an award-winning company. Many Swiss and European solar prizes testify to the trust that is placed in Megasol.

Support services

Consultation

- > Detailed design options
- > Grid layout
- > Connection details / interfaces
- > String / inverter dimensioning
- > Tenders

Formalities

> EIV, ESTI, EEA

Development

- > Colour development
- > Samples / mock-ups
- Product development (special solar modules / substructures)

Values and cornerstones

Responsible actions form the cornerstone of the company. The aim is to create opportunities for others and therefore give back some of the success.

Social commitment

Megasol is committed to ecological and social sustainability projects in economically disadvantaged regions - for example Solafrica's Solar Learning initiative and the Women's Solar Project in Nicaragua. The commitment includes material supplies for specific projects or financial support, which benefit local vocational training and build up competent young talent in the solar sector.

Manufacturing and research site

Forward-looking and regular investments in the production site in Deitingen as well as close cooperations with universities and technology partners set the relevant signals and help to strengthen Switzerland as a centre of research and industry.

Corporate culture

Our corporate culture is based on a high degree of trust in the employees. Room for creativity and selfresponsibility are the sources of its innovative strength and the continual development of the company. In China, the remuneration exceeds the local standard in terms of benefit-oriented promotion. All employees are provided with further training and language courses. The implementation of Swiss safety and health standards at both sites is a question of entrepreneurial conscience.

Political commitment

Despite enormous potential, photovoltaics require strong voices in politics. Through memberships in industry associations and interest groups, Megasol is involved in sustainable progress.

The focus in everyday life is on concrete steps: appearances at conferences, provision of comprehensive information material for voting and guided tours for schools and political parties - also for those who are traditionally critical of environmental issues.



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▼ Cleantech Businesspark in Deitingen

